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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

KASSONDRA BAAS and KELLY
LOFQUIST, individually and on behalf of
all others similarly situated,

Plaintiffs,

vs.

DOLLAR TREE STORES, INC.,

Defendants.

CASE NO. C 07-03108 JSW

CLASS ACTION

**OPPOSITION TO DEFENDANT
DOLLAR TREE STORE INC.'S
MOTION TO DISMISS**

Date: August 24, 2007

Time: 9:00 a.m.

Dept: Courtroom 2, 17th Floor

Judge: Hon. Jeffrey S. White

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I. INTRODUCTION

Defendant alleges that some or all of the Plaintiffs' Complaint should be struck. It is wrong. The primary basis for its argument is its claim that the elements of fraud, as required by the *Federal Rules of Civil Procedure* have not been adequately pled. In addition to this, Defendant argues that a handful of other matters justify the Court's intervention in striking the pleadings.

Defendant's motion should be denied. Plaintiffs have provided a sufficient factual foundation in their allegations of fraud so as to provide Defendant with notice of the allegations against it. It has complied with all pleading requirements for class actions. Plaintiffs' seeking of remedies to the same harm from both State and Federal statutes is not inappropriate. And, finally, the claim that the Plaintiff's §17200 cause of action is well pled.

II. ARGUMENT

A. PLAINTIFFS HAVE SATISFIED THE PLEADING REQUIREMENTS

FOR FRAUD

1. Introduction

Plaintiffs dedicated many lengthy and detailed paragraphs of their complaint to describing the Defendant's business operations and the manner in which the Defendant treated its employees. In these paragraphs Plaintiffs also described how Defendant engaged in a fraudulent scheme to exploit the Plaintiffs and their Class by manipulating the computer time records to reduce both regular and overtime hours payable. The Plaintiffs have explained that the scheme was one that was devised by the corporation, that the scheme was in effect throughout the four-year period that is covered in the Complaint, and that the fraud at the base of the scheme was directly implemented by high ranking corporate agents, including Rick Tellstrom. This fraud was perpetrated by Defendant through the intentional altering of electronic records of hours worked by members of the Plaintiffs' Class, and the issuing to the Class Members of inaccurate

1 itemized wage statements that reflected the changes made in the electronically stored
2 data.

3 Plaintiffs have satisfied the heightened pleading requirements of Rule 9(b) of the
4 Federal Rules of Civil Procedure. They have gone well beyond a mere recitation of the
5 elements of fraud. Because of the detail articulated in Plaintiffs Complaint, the
6 Defendant has been alerted to the precise misconduct with which they are charged, and
7 they are more than capable now of fashioning an appropriate answer and preparing
8 appropriate discovery in response. Consequently, Defendant's Motion should be denied.

9 **2. What Rule 9 Requires**

10 Federal Rule 9 states: "in all averments of fraud or mistake, the circumstances
11 constituting fraud or mistake shall be stated with particularity." On its face, what this
12 Rule means is that those alleging fraud must go beyond a mere accusation that a
13 Defendant violated the several elements of fraud. In other words, a Plaintiff must
14 generate a pound or two of factual flesh to cover the bare bones of its pleading.

15 Because it is a general rule, lacking specificity, Congress left the door open to the
16 Courts to more precisely define what constituted appropriate pleading when a Plaintiff
17 alleged fraud in the circumstances of a particular case. As noted by the authors of the
18 *Federal Civil Rules Handbook*, the Courts have indeed filled in the gaps in Congress'
19 language, as well as rationalized the purpose of the Rule itself. The Courts have
20 determined that "requiring that such claims be pled with particularity: (1) ensures that the
21 defendants have fair notice of the plaintiff's claim; (2) helps safeguard the defendants
22 against spurious accusations, and the resulting reputational harm; (3) reduces the
23 possibility that a meritless fraud claim can remain in the case, by ensuring that the full
24 and complete factual allegation is not postponed until discovery; and (4) protects
25 defendants against "strike" suits." *Federal Civil Rules Handbook 2005*, p. 270.

26 The Courts have provided further guidance regarding what is required of those
27 who would plead fraud. "When pleading fraud the claimant must allege more than mere
28

1 conclusory allegations of fraud or the technical elements of fraud.” (*Id.*). The Courts
2 have stated that:

3
4 the amount of particularity or specificity required for pleading fraud
5 or mistake will differ from case to case, but generally depends upon
6 the amount of access the pleader has to the specific facts,
7 considering the complexity of the claim, the relationship of the
8 parties, the context in which the alleged fraud or mistake occurs, and
9 the amount of specificity necessary for the adverse party to prepare a
10 responsive pleading. (*Id.*, at p. 272 (emphasis added)).

11
12 The Court’s have been very careful to point out that the heightened pleading
13 standard for fraud was not intended by Congress to replace the notice standard embodied
14 in Rule 8.

15
16 [t]he particularity requirement of Rule 9 is not...intended to abrogate
17 or mute the Rule 8 “notice” pleading standard that applies in federal
18 courts, and the two Rules must be read in harmony with one another.
19 Plaintiffs are still obligated to plead only notice of a fraud or mistake
20 claim; Rule 9(b) simply compels a higher degree of notice. Thus,
21 Rule 9(b) generally requires the pleader to fill-in “the first paragraph
22 of any newspaper story”—the “who, what, when, where, and how”
23 of the alleged scheme. In the context of fraud claims, *many* courts
24 require the pleader to allege (1) the time, place, and contents of the
25 false representations or omissions, and explain how they were
26 fraudulent, (2) the identity of the person making the
27 misrepresentations, (3) how the misrepresentations misled the
28 plaintiff, and (4) what the speaker gained from the fraud. (*Id.*).

1 The degree and style of the information required to satisfy the heightened pleading
 2 requirement indeed varies from cases to case. Generally speaking though, in the Ninth
 3 Circuit, Rule 9(b) **“does not require nor make legitimate the pleading of detailed**
 4 **evidentiary matter.... It only requires the identification of the circumstances**
 5 **constituting fraud so that the defendant can prepare an adequate answer from the**
 6 **allegations.”** *Walling v. Beverly Enterprises* (9th Cir. 1973) 476 F.2d 393, 397.

7 The 9th Circuit has highlighted the root purpose of the rule thusly:

8 To comply with Rule 9(b), allegations of fraud must be specific
 9 enough to give defendants notice of the particular misconduct which
 10 is alleged to constitute the fraud charged so that they can defend
 11 against the charge and not just deny that they have done anything
 12 wrong. (*Swartz v. KPMG LLP* 476 F.3d 756, at 764 (9th Cir.2007);
 13 citing *Bly-Magee v. California*, 236 F.3d 1014, 1019 (9th Cir.2001)
 14 (internal quotations omitted)).¹

15
 16 As will be explained, the level of detail in Plaintiffs’ Complaint satisfies
 17 Rule 9(b) and the policy underlying it, as interpreted and construed by the Federal
 18 Courts in the Ninth Circuit.

19 **3. Defendant’s Objections to the Pleadings and What Plaintiffs**

20 **Actually Pled**

21 Defendant disingenuously characterizes Plaintiffs’ allegations of fraud as having
 22 been “perpetrated by certain unnamed individuals, at certain unspecified times, against
 23 certain unnamed employees as well as the federal government.”

24 Notwithstanding Defendant’s assertions, Plaintiffs have in fact specified the time
 25 during which the fraud occurred. Plaintiffs have pled that the fraud occurred throughout
 26

27
 28 ¹ It is worth noting that the Court’s greatest expression of concern in the *Swartz* case was that there were multiple defendants and the complaint failed to identify which of the defendants was involved in the various misrepresentations alleged. The case at bar contains only one Defendant. There is no such uncertainty in this case.

1 the statute of limitations period, which commenced four years before the filing of
2 Plaintiffs suit. Plaintiffs also specified that the fraud occurred each time a member of the
3 Class was issued a paycheck. (Defendant is aware exactly when each of the Plaintiffs
4 and their Class members were paid. In fact, California law requires the Defendant to
5 maintain records of payment of employee wages). These facts are sufficient to provide
6 Defendants with notice of the exact times when the fraud was committed. These facts are
7 sufficient in this regard particularly in light of the concerns expressed by Courts that the
8 time element of fraud pleading is necessary to guard against claims that straddle the
9 applicable statute of limitations. *Behrman v. Allstate Life Insurance Company*, 2005 U.S.
10 Dist. Lexis 7262, 10. Because the time period pled in this case is expressly limited to the
11 applicable statute of limitations, any reasonable concern over the particularity of the time
12 element is quieted and can form no basis for striking the Plaintiffs' claims.

13 Regarding the Plaintiffs' alleged failure to identify any individuals involved in the
14 perpetration of the fraud, Defendant is incorrect. Plaintiffs identified by name one high
15 level individual agent of the Defendant whose conduct was instrumental in the
16 perpetration of the fraud in many of Defendant's stores in California. Plaintiffs *are not*
17 *required to identify all persons* involved in the fraud. They are not required to do so
18 particularly when all facts regarding the fraud are not in their control, but in the
19 Defendant's. Plaintiffs are only obligated to provide sufficient notice as to who among
20 Defendant's agents was involved. (See *Federal Civil Rules Handbook*, as cited on page 3
21 of this Opposition Brief, beginning on line 9). The identification of the high level
22 manager Rick Tellstrom, overseeing ten of Defendants stores, is sufficient to provide
23 Defendant with the necessary notice under Rule 9 (b). Additional factual detail can be
24 supplied and identified during discovery. The initial pleading stage is not the time to test
25 the sufficiency of Plaintiffs' evidence.

26 Plaintiffs must note that the Defendant later does admit that Plaintiffs did identify
27 Mr. Tellstrom as someone who engaged in fraudulent activity on Defendant's behalf.
28 However, Defendant qualifies this admission by stating that Plaintiffs nevertheless failed

1 to identify any timeframe for this supposed involvement or any details regarding who Mr.
2 Tellstrom supposedly directed to participate with him in the fraud. Defendant even goes
3 so far as to claim that Plaintiffs admitted they had no facts to support their state-wide
4 allegations of fraud when Plaintiffs stated that they would need to access “a computer
5 program” in order to more fully discover whether or not state-wide fraud occurred.

6 Indeed it is difficult to imagine a fraud allegation to be pled more specifically at
7 the pleading stage than this fact specific recitation (paragraph 70 of the Complaint):

8 “while serving as a DOLLAR TREE District Manager, Mr. Rick
9 Tellstrom, directed individual store managers throughout his District
10 to manipulate/alter the store employee time records utilizing the
11 computer time tracking system, as herein alleged. Plaintiffs are
12 informed, and on that basis allege, that Store Managers followed
13 these directions of the District Manager and so altered the time
14 records of the hourly employees. These alterations were made with
15 the direction, knowledge and consent of Mr. Tellstrom and other
16 managing agents of Defendant DOLLAR TREE. The computer
17 system records that have been altered requires log-in identification
18 assigned to the person logging-in to be entered when access to the
19 data base occurs, and a record of each of these log-ins, along with
20 the corresponding identification number, is stored in the system
21 permanently. The computer program tracks changes made to
22 employee hours and who makes such changes. With that
23 information, the parties will be able to more fully discover who
24 made the electronic time card changes and, through depositions of
25 those individuals, it will become more apparent which of the
26 managing agents of Defendant DOLLAR TREE, in addition to Mr.
27 Tellstrom, were specifically involved in directing these fraudulent
28 changes.”

1 Again, Plaintiff sufficiently identified the time period of the fraud as being limited
2 to the four year period prior to the filing of the Complaint, and to each time the Plaintiffs
3 were issued pay checks. Plaintiffs may not have specifically identified who Rick
4 Tellstrom instructed to commit fraud on Defendant's behalf, but this does not erase the
5 fact that Plaintiffs alleged that Tellstrom himself was a moving force in the commission
6 of the fraud, and that Tellstrom merely used others as his and his principal's instrument.

7 The reference to Plaintiffs' admission that they will need to examine the contents
8 of Defendant's computer program was not an admission that Plaintiffs lack facts to
9 support the pleading as required by Rule 9 (b). After all, Plaintiffs have stated they
10 worked hours they were not compensated for and that the wage records issued to them by
11 Defendant did not match what they actually earned and were entitled to receive as
12 compensation. The non-payment of wages is supported by facts. And so is the alleged
13 conduct of Tellstrom and others that led to the reduction of the Plaintiffs' pay. What
14 Plaintiffs actually said regarding the computer records was that Defendant is in
15 possession of electronic data recording when specifically alterations were made in
16 reported hours and who specifically made those computer entries. Plaintiff is not
17 required to possess and plead *every and all* facts with respect to who and when a fraud
18 was committed. When a defendant controls access to the information that would permit
19 precise identification of all facts, or additional facts in support of the requirements of
20 Rule 9 (b), a plaintiff not expected, nor required, to provide what is not yet known, and
21 which only discovery can make accessible. A plaintiff need only alert the defendant as to
22 the nature of the fraud charged with some particularity. Plaintiffs have done so.

23 With respect to the Defendant's claim that the identification of Mr. Tellstrom as
24 someone involved in perpetrating the Defendant's fraud is not sufficient basis for a state-
25 wide class action, Plaintiff must disagree. Plaintiffs did indeed work at a single store for
26 only part of the class period. They are representative of others similarly situated, who
27 were harmed in a similar fashion. Though this is an issue more appropriately determined
28 at the Class Certification, not the pleading, stage, Plaintiffs must point out that it is not

1 necessary that their experience be identical to that of other members of the Class. They
2 need not have worked at every store to qualify as representatives. If the Defendant
3 objects to the adequacy of the Plaintiffs' representation of the class, there is an appropriate
4 time, place and method in the future for doing so.

5 Defendant asserts that particularity of Plaintiffs fraud pleading is lacking with
6 regard to the identification of the victims of the Defendant's alleged fraud. Plaintiffs,
7 however, have specified themselves as victims of the Defendant's wrongdoing. They
8 have also specified all those similarly situated as victims of the wrongdoing. They have
9 also identified the computer records in Defendant's possession as containing a record of
10 exactly who was subject to this reverse time-clock fraud. Plaintiffs, in the pleading stage
11 in a Class Action, are not required to identify each member of the Class. Plaintiffs are
12 not even required to do this at the Class Certification Stage. For purposes of pleading,
13 and of furthering the policy underlying Rule 9 (b), the identification of victims of the
14 fraud provided by the Plaintiffs is sufficient.

15 Finally, contrary to the Defendant's assertion, Plaintiffs have provided factual
16 allegations that actual fraud occurred as described in the Complaint. Plaintiffs pled that
17 when they or members of their Class were paid for less hours than were worked or at less
18 hourly rate than provided by law, they were deprived of a portion of their earnings as a
19 result of alteration of electronic wage and hour data. Plaintiffs have pled that they were
20 in fact deprived of their pay as a result of the scheme outlined in detail in the complaint.
21 Again, the purpose of the heightened pleading standard is to provide a Defendant with
22 notice, not prove the allegations. Plaintiffs have articulated sufficient factual detail so as
23 to provide Defendant with that notice, and thus supply it with the information necessary
24 to adequately answer the Complaint.

25 In reviewing the pleadings, it is clear when the fraud occurred. It is clear against
26 whom the fraud was committed: plaintiffs and other hourly workers. And it is clear that
27 high-level corporate agent Rick Tellstrom implemented the fraudulent scheme, at least
28 with respect to the many many stores he supervised. On the facts presented in the

1 complaint, it can be said, as was said in another California class action case over thirty
2 years ago, “it is not impossible to understand plaintiff’s allegations.” *Walling v. Beverley*
3 *Enterprises* (9th Cir. 1973) 476 F.2d 393, 397. Consequently, the Court should “easily
4 conclude that the Complaint satisfied Rule 9(b) requirements.” *Id.*

5 **B. PLAINTIFFS’ CLASS ACTION ALLEGATIONS WERE PROPERLY PLED**

6 Defendant asserts that Plaintiffs’ class allegations should be struck because they
7 are so vague as to deny Defendant fair notice. Specifically Defendant says that Plaintiffs
8 have included both exempt and non-exempt employees in its class definition. Plaintiffs,
9 however, have done nothing of the sort. Plaintiffs included all current and former
10 employees of Defendant Dollar Tree stores within the State of California at any time
11 within the last four years until the date of trial. Plaintiffs made no allegation of the
12 existence of any distinction among these employees along “exempt” and “non-exempt”
13 lines. This is a distinction invented by the Defendant, supported by no fact, no evidence,
14 and should be ignored. If evidence reveals that there is a distinction required, the
15 pleading stage is not the time for such a challenge, nor has Defendant provided such
16 evidence.

17 Defendant asserts too that part time employees who never qualified for overtime
18 are a separate group that have been hopelessly lumped in with the full-time employees,
19 whom Defendant seems to suggest are the group Plaintiffs actually seek to represent.
20 Again, this is an irrelevant and meaningless distinction. Whether someone was part-time
21 or full-time does not determine if one was subject to the Defendant’s wage withholding
22 scheme. Part-time employees had hours shaved, just as full-time employees did, or so the
23 Plaintiffs allege. It is theoretically true that a full-time employee would have more
24 opportunities to work overtime hours, and thus be more often subject to surreptitious
25 wage reduction as described in the Complaint. But whether the hours shaved were
26 overtime hours or straight time hours has no bearing on a given employee’s membership
27 in the class. As noted by Plaintiffs in their Complaint, the putative class includes *all*
28 employees employed by Defendant in its stores throughout the State.

1 Finally, Defendant says that because the named Plaintiffs only worked at a single
2 Dollar Tree store, they can hardly represent the interests of employees at other Dollar
3 Tree stores. The allegation is that the same misconduct by Defendant occurred at all
4 Dollar Tree stores. This allegation is well pled. If Defendant must take issue with the
5 Class elements of the pleading, the proper place to do it, in light of the adequacy of the
6 Complaint, is not prior to answering the Complaint, but afterward, in a formal opposition
7 to Plaintiff's Motion for Class Certification.

8 Defendant admits that, as a rule, "dismissal of class allegations is rare." For the
9 reasons stated by Plaintiffs, the Court should make no exception to this rule here.

10 **C. PLAINTIFFS HAVE SATISFIED THE CAFA REQUIREMENTS**

11 Defendant claims that Plaintiffs' reliance on the Class Action Fairness Act is
12 inadequate. Because of this alleged inadequacy, Defendant says the action must be
13 dismissed. The specific basis for the claim of inadequacy is that Plaintiffs have failed to
14 alleged that the Class contains at least 100 persons, and that the allegation by Plaintiffs
15 that the monetary claims of all class members exceeds the sum of \$ 5,000,000 is
16 unsupported by any articulated factual support.

17 Without admitting so, even if Defendant is correct that Plaintiffs failed to
18 adequately plead the elements of CAFA as a basis for the Federal Court's jurisdiction,
19 jurisdiction would nevertheless remain in the Federal Court. Plaintiffs alleged that the
20 Federal Court has jurisdiction because there is diversity of citizenship. This diversity is
21 made plain by the opening allegations of the Complaint and satisfies the traditional
22 diversity jurisdiction requirements of the Federal Court.

23 Furthermore, since it is hornbook law that the Court must, at the pleading stage
24 treat the Complaint as if true, the Court cannot second-guess the veracity of the monetary
25 basis of the aggregate claims. As for the alleged failure of Plaintiffs to plead that the
26 class comprises at least 100 persons, this is not strictly true. Plaintiffs alleged that
27 Defendant operates at least 200 stores throughout the State, and that each store employs
28 persons (that is, more than one person each) "such as Plaintiffs, to perform routine tasks,

1 including the stocking of shelves and the operating of cash registers and customer check
2 out stations.” The information provided by the Plaintiffs permits the obvious and logical
3 inference that there are at least 100 persons in the same capacity as the Plaintiffs.

4 **D. PLAINTIFFS’ PURSUIT OF STATE AND FEDERAL CLAIMS AND**
5 **REMEDIES IS CONSISTENT WITH NORTHERN DISTRICT PRACTICE**

6 Defendant asserts that the Plaintiffs’ State law claims should be dismissed because
7 they conflict with the Plaintiffs’ Federal law claims under FSLA. Defendant reasons that
8 the sets of claims are incompatible in a single class action because the State law claims
9 require members of the class to do nothing to be part of the class, while the Federal law
10 claims require members to opt in.

11 It is interesting, Plaintiffs must note, that Defendant, in making its argument, had a
12 choice regarding which claims to dismiss. It chose the Plaintiffs’ state law claims,
13 encompassing seven causes of action, even though the FSLA claims occur in a single
14 cause of action. Clearly, Defendant is overreaching.

15 Irregardless, Defendant is incorrect in its analysis and conclusion. Specifically, as
16 Defendant itself acknowledges in a footnote, the incompatibility of the two types of
17 actions is a minority view. Defendant even cites a Northern District case, *Kelly v. SBC,*
18 *Inc.* (N.D. Cal. 1998) 1998 U.S. Dist. LEXIS 18643, to this effect. We agree with
19 Defendant’s view as to the minority status of its position. And we add to its Northern
20 District citations the case of *Breeden v. Benchmark Lending, Inc.* (N.D. Cal. 2005) 229
21 F.R.D. 623, 62 Fed.R.Serv.3d 431. In that case, Judge Samuel Conti permitted both
22 FLSA claims and Rule 23 class claims to proceed. In fact, after approving of the case as
23 an FLSA collective action, he further certified a Rule 23 class.

24 Based on the fact that Northern District Court does not find state Labor Code and
25 FSLA class allegations to be incompatible, and based on the agreement of the parties in
26 this action that the view that such claims are incompatible is a minority one, the Court
27 should deny the Motion to strike either the Plaintiffs’ state law based claims or the
28 Plaintiffs’ federal law based claims.

E. IF PLAINTIFFS' CLAIM FOR CIVIL DAMAGES MUST BE DISMISSED, PLAINTIFFS' SHOULD NOT BE PREJUDICED FROM BRINGING THE CLAIM LATER ONCE ADMINISTRATIVE REMEDIES ARE EXHAUSTED

Defendant insists that because Plaintiffs have not indicated that it has satisfied the condition precedent for recovery of civil damages under *Labor Code* § 2699, its request for relief pursuant to that code section in several of its causes of action should be struck.

Plaintiffs understand that it is necessary to report potential violations of particular statutes to the Labor Commissioner before private actions for recovery of civil damages can be sought. The Labor Commissioner has the equivalent of a right of first refusal to recover such damages. Only when the Labor Commissioner has waived its right to so recover, after being provided notice of the potential violations, can a private party seek recovery of those damages. It is true Plaintiffs have not pled that it has notified the Labor Commissioner, nor received actual or constructive notice of the Labor Commissioner's waiving of its right to recover civil penalties. The references to recovery only occurs in the Prayer for Relief as one of several kinds of damages that Plaintiffs seek recovery of. Plaintiffs only included these penalties in the relief section so as to protect its right to recover the penalties should all conditions precedent to their recovery be established at a later date. If the Court deems it appropriate to strike these requests for relief from the Complaint, Plaintiffs request that the Court do so without prejudice to the Plaintiffs' right to amend the Complaint at a later date, and once all conditions precedent have been satisfied, so as to permit recovery of those penalties.

F. DEFENDANT'S OBJECTIONS TO PLAINTIFFS' § 17200 CAUSE OF ACTION ARE MISPLACED AND SHOULD BE DENIED

1. Plaintiffs' Reference to Labor Code §§ 203 and 226 in its Fifth Cause of Action Are Entirely Appropriate

Plaintiffs' Fifth Cause of Action is for recovery under *California Business and Professions Code* § 17200. This *Code* Section permits restitution and injunctive relief when it is proven that a Defendant has committed an unlawful or unfair business practice.

1 An unlawful business practice is one that is in violation of a particular law. Plaintiffs
2 have alleged that among the laws Defendant's business practices have violated are
3 *California Labor Code* Sections 203 and 226.6. Defendant claims that because these two
4 *Code* sections provide for non-restitutionary relief that they are incompatible with
5 §17200 and should be struck.

6 Defendant's claim is improper. It is true that the two *Labor Code* sections include
7 remedial provisions specifying damages rather than restitution. However, those two code
8 sections also articulate particular public policies that employers are required to uphold.
9 Violation of those public policies is unlawful. Plaintiffs have properly identified
10 violation of the labor standards embodied in those two *Code* sections as the basis of
11 liability under § 17200. It is not the remedial element of those statutes that is relevant,
12 but the standard of care elements. Simply because those standards of care provide for
13 specific kinds of recovery that are not consistent with the kind of recovery permitted
14 under § 17200 does not invalidate them as basis for measuring the lawfulness of the
15 conduct of employers in actions arising from unlawful business practices.

16 Nor is Defendant correct in claiming that Plaintiffs' request for injunctive relief
17 under § 17200 is improper and must be struck. As Defendant notes, one of the remedies
18 available under §17200 is injunctive relief. Temporary restraining orders and preliminary
19 injunctions qualify as injunctive relief.

20 **2. The Reference to Wage Order No. 9 Appears Only in a Subheading, and is**
21 **Merely Typographical**

22 Defendant points out rightly that Plaintiffs reference to Wage Order 9 is incorrect.
23 Wage Order No. 9 expressly deals with persons employed in the Transportation industry.
24 It does not relate to the conditions for employees in the retail field. The reference to
25 Wage Order No. 9 occurs in Plaintiffs' First Cause of Action. The reference occurs only
26 in the heading as one of several statutory basis of liability for failure to pay overtime
27 wages. This reference is a typo. The actual text of the Cause of Action references Wage
28 Order 7. This error is insubstantial and should be overlooked. The typo is also irrelevant

1 because the underlying legal principal is the same in every wage order: that the employee
2 should be paid over-time wages equal to one and one-half times the employee's regular
3 rate of pay for all hours worked in excess of eight hours per day and/or forty (40) hours in
4 a single work week, and/or for payment of overtime wages equal to double in the
5 employee's regular rate of pay for all hours worked in excess of twelve (12) hours in any
6 workday and/or for all hours worked in excess of eight (8) hours on the seventh (7th) day
7 of work in any one workweek.

8 III. CONCLUSION

9 The claim by Defendant that the entire Complaint, or much of it, should be struck
10 due to failure to abide by the applicable heightened pleading standard is erroneous. As
11 the Courts have held time and time again, the purpose behind the heightened pleading
12 requirement is to give defendants enough information so that they are able to effectively
13 respond to the Complaint. The very detailed Complaint in this matter certainly does this.
14 This Complaint, of course, proves nothing. Proof and disproof are reserved for
15 discovery, pretrial motions, and trial. All the Plaintiffs have done, and all they are
16 required to do, is adequately plead, not prove. As noted by the Ninth District Circuit
17 Court of Appeals, "the pleading rules, designed to avoid and reduce long and technical
18 allegations, are necessarily supplemented by procedures including summary judgment
19 which enable a party to have a judgment in a relatively short time if there is actually no
20 bona fide claim presented." *Walling v. Beverly Enterprises* (9th Cir. 1973) 476 F.2d 393,
21 397. The Defendant, here, as in *Walling*, "is at liberty to avail itself of these procedures."
22 *Id.* Defendant should rely on these other procedures in this case not because they will
23 succeed, but if a true basis of relief from Plaintiffs' claims exists, it will be found there,
24 not in the context of an attack upon the Plaintiffs' pleading.

25 Fraud is but one of nine causes of action alleged in this matter, however, if there
26 were ever a case in the wage and hour context crying out for a fraud claim, this is such a
27 case. Low level, minimum wage, hourly workers had their hard earned money
28 systematically and systemically taken from them. This was done on a large scale and was

1 perpetrated by high-level corporate agents well above the individual store level (one of
2 whom was explicitly named in the Complaint). In addition, by and through the
3 Complaint, Defendant not only has notice of exactly how the employees were
4 fraudulently deprived of their money but also has notice that the computer system that
5 was used to do so contains all the information as to who it was taken from and how much
6 was taken.

7 Plaintiffs here request that the Court let the pleadings stand unaltered, both with
8 respect to the allegations of fraud, and to all of the others aspects of the pleadings
9 objected to by the Defendant. In the event, however, that the Court is not satisfied that
10 the Plaintiffs have pled with sufficient particularity, or in conformity with the proper
11 elements of pleading, Plaintiffs respectfully request leave to amend.

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13 Dated: July 24, 2007

EDGAR LAW FIRM

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15 By: _____/S/_____

16 Jeremy R. Fietz, Esq.
17 Attorneys for Plaintiffs
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